



Contract Holder

Contract GS-29F-0014W

DUNS: 184339039

CAGE: 5CXS7

Beam Team, Inc.

GSA Authorized Contract Pricelist

FEDERAL SUPPLY SCHEDULE 71 II K COMPREHENSIVE FURNITURE MANAGEMENT SERVICES (CFMS)

Contract Number: GS-29F-0014W Contract End Date: March 4, 2015

AWARDED SIN's:

712 1 Project Management (Furniture/Furnishings Related) - Comprehensive support for the design, reconfiguration, relocation and increasing/downsizing of office space and similar facilities. Furniture, office equipment, and furnishings included.

712 2 Assets Management (Furniture and Furnishings Related) - Supply customer agencies with services designing and installing systems to manage office furniture and related inventories, includes warehouse and property disposal management.

712 3 Reconfiguration/Relocation Management (Furniture and Furniture Related) - Services for reorganizing, consolidating, warehousing and/or opening new facilities. Furniture, office equipment, and furnishings included.

Our Mission

The Beam Team Inc. is a dependable and trusted resource for federal, state and local agencies because we competently fulfill government projects within budget, on time, and on target. Our aim is to carefully understand our customers' mission; and we faithfully execute our objectives to ensure that the entire project and team is successful.

We are committed to being a responsive and responsible contractor that produces the best valued solutions for customers. We provide competitive pricing, competent personnel, proactive project management and industry best practice for relocation, assembly and installation services.

A Family Owned Business

Beam Team, Inc. is a second generation, family owned company with over 25 years of experience in:

- Tenant improvements for commercial, office and retail real estate
- Installation and decommissioning of building fixtures, furniture & signage
- Retrofits & remodeling
- Site surveys/ inspections
- Project management services
- Relocation services
- Large scale deployments and rollouts

We have over 600 W-2 employees located nationwide and are excited to serve you through our GSA contract. Prospective employees are run through e-Verify, cleared through 7-panel drug screening, and background checked prior to employment.

1350 Bluegrass Lakes Parkway, Alpharetta, GA 30004

678-867-6588 (phone), 678-867-7328 (fax)

Contact: Kathy Fengya

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www.thebeamteam.com/gov





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Labor Categories & Pricing

Applies to SIN numbers: 712 1 Project Management, 712 2 Assets Management, & 712 3 Reconfiguration/Relocation/Installation Management

LEVEL OF SERVICE	UNIT OF ISSUE (e.g. Hour, Task, Sq ft)	REGION	GSA PRICE / Unit
Installer/Mover	Hourly	NE	\$36.54
Installer/Mover	Hourly	SE	\$33.13
Installer/Mover	Hourly	SW	\$32.48
Installer/Mover	Hourly	MW	\$34.11
Installer/Mover	Hourly	W	\$36.54
Field Lead	Hourly	NE	\$40.60
Field Lead	Hourly	SE	\$38.68
Field Lead	Hourly	SW	\$37.07
Field Lead	Hourly	MW	\$40.60
Field Lead	Hourly	W	\$40.60
Project Mgr (Field)	Hourly	NE	\$48.72
Project Mgr (Field)	Hourly	SE	\$46.74
Project Mgr (Field)	Hourly	SW	\$45.47
Project Mgr (Field)	Hourly	MW	\$48.72
Project Mgr (Field)	Hourly	W	\$48.72
Quality Mgr (Corp)	Hourly	NE	\$60.45
Quality Mgr (Corp)	Hourly	SE	\$60.45
Quality Mgr (Corp)	Hourly	SW	\$60.45
Quality Mgr (Corp)	Hourly	MW	\$60.45
Quality Mgr (Corp)	Hourly	W	\$60.45

Geographic Coverage:

Below is an account of the states that comprise each region as listed in the pricelist above:

NE: (Northeast) Virginia, Maryland, Delaware, Washington, D.C., New Jersey, Pennsylvania, New York, Connecticut, Rhode Island, Massachusetts, Vermont, New Hampshire, Maine

SE: (Southeast) Florida, Georgia, Alabama, South Carolina, North Carolina, Tennessee

SW: (Southwest) Mississippi, Louisiana, Texas, Arkansas, Missouri, Oklahoma, Kansas, New Mexico

MW: (Midwest) West Virginia, Kentucky, Ohio, Indiana, Minnesota, Michigan, Illinois, Wisconsin, Iowa, Nebraska, North Dakota, South Dakota

W: (West Coast) Colorado, Wyoming, Montana, Utah, Idaho, Washington, Oregon, Nevada, California, Arizona



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Level Of Service Definitions

Position	Responsibilities, Education and Skills
Quality Manager	<p>The Quality Manager is responsible for verifying the scope of work and the work plan along with the customer (or representative); and to schedule the completion of tasks. Coordinates with internal leadership to establish parameters for administering, controlling, and guiding the dissemination of information from the customers and delivering that information in clear and concise formats to field personnel for work activity.</p> <p>The requirements for a Quality Manager are:</p> <ul style="list-style-type: none">• Bachelor Degree in Business Communications, Technology or EngineeringAND/OR• Equivalent experience in management, construction, or trades• Project management experience desired• High level of written and oral communication skills• Ability to use Excel, Word, Outlook, Scheduling and Project Management systems.• Positive attitude, works well with others
Field Project Manager / Launch Team	<p>The Field Project Manager is responsible for leading the on-site team members through the completion of tasks as determined by the project coordinator. This position may manage: field planning, service teams, safety programs, team lead supervision, training and development, and implement standard procedure and controls.</p> <p>The requirements of a Field Project Manager are:</p> <ul style="list-style-type: none">• Associate degree or equivalent experience in engineering technology, trades, or business• Building construction, electrical or mechanical systems implementation or maintenance experience desired• Supervisory management experience required• Effective level of communication among customers' representatives and team lead• Ability to foster and support teamwork• Positive attitude, works well with others
Field Lead	<p>The Field Lead coordinates the onsite completion of tasks by ensuring that proper skills, tools and procedures are used.</p> <p>The requirements of a Field Lead are:</p> <ul style="list-style-type: none">• 3 years or more in building construction, electrical or mechanical systems implementation or maintenance desired• Ability to read and apply written and diagrammatic instructions (drawings, floor plans, plan-o-grams etc)• Sound supervisory skills and experience to lead installers• Effective communicating with installers to accomplish contract deliverables• Assuring installers are properly trained and in compliance with safety procedures• Positive attitude, works well with others
Installer/Mover	<p>An Installer/Mover is accountable to the Field Lead and Field Project Manager and will be assigned various tasks inclusive of:</p> <ul style="list-style-type: none">• Assembly and disassembly of furniture, partitions, modular systems, signage• Packaging, crating, cleaning, transportation, and unpacking of furniture and equipment• When required and as licensed – to install electrical equipment <p>The requirements for an Installer/Mover are:</p> <ul style="list-style-type: none">• Ability to follow instructions and diagrams such as plan-o-grams• Basic construction knowledge and the ability to use hand tools• Completing paperwork such as "sign-offs" in a timely and accurate manner• Communication of potential issues affecting work progress to Team Lead in timely manner• Positive attitude, works well with others



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Past Performance

The Beam Team is a customer-centered, best-value provider with a proven track record among various government agencies. The Beam Team has successfully completed a variety of office relocations, furniture installations/reconfigurations, signage and fixture installations, and warehouse racking installations. Additional references available upon request.

Name: JFCOM (NAVY JOINT FORCES COMMAND) Contract: RELOCATION/RECONFIGURATION SERVICES Start: June 2011 Projected End: June 2014 Contact: BRIAN BREMENSTUL Phone: 757-836-5177 Email: brian.bremenstul@hr.js.mil	Name: GSA – RELOCATION SERVICES Contract: PRESIDENTIAL INAUGURAL COMMITTEE / PRESIDENTIAL TRANSITION COMMITTEE Start: November 2011 Projected End: November 2013 Contact: FSG: PHIL FOLTMAN Phone: 703-234-6067 GSA: RICK PARKER Phone: 202-669-1436
Name: MACDILL AFB Contract: PERSONNEL & ASSET MOVEMENT Start: July 2011 End: December 2011 Contact: LANCE GRANT Phone: 813-827-4960 Email: lancelot.grant.ctr@centcom.mil	Name: DEPARTMENT OF THE ARMY Contract: FT. MONMOUTH / FT. DIX RELOCATION SERVICES Start: July 2010 End: November 2011 Contact: ROBERT TANNER Phone: 732-578-5469
Name: GSA / DEPARTMENT OF HOMELAND SECURITY Contract: GLEBE ROAD RELOCATION Start: December 2010 End: July 2011 Contact: JOHN CZARAPATA Phone: 202-260-4272	Name: PEACE CORPS Contract: OFFICE RELOCATION SERVICES Start: November 2010 End: February 2011 Contact: PHILIP FOLTMAN Phone: 703-234-6067
Name: FEMA Contract: WAREHOUSE RACKING Start: April 2010 End: August 2010 Contact: JERRY DAWS Phone: 404-975-5200	Name: FAA Contract: OFFICE RELOCATIONS Start: September 2009 End: October 2009 Contact: GAIL EDWARDS Phone: 404-305-5182

Terms And Conditions

Basic Discount: 20% from commercial price

Volume Discounts: Negotiable

FOB Terms: Origin

Delivery Terms: 30 days ARO

Expedited Delivery Terms: 1 Week ARO, there will be a 10% uplift for orders with expedited delivery terms

Prompt Payment Terms: 2% - 20 days, Net 30 days

Minimum Order: \$300.00 Net

Maximum Order: \$500,000.00 Net

Warranty: Beam Team, Inc.'s standard commercial warranty

Return Policy/Restocking Fee: None

Cancellation Policy: Reimbursement of actual incurred costs if less than 24-hour notice

Point(s) of production: N/A

Government purchase cards accepted up to micro-purchase threshold: Yes

Government purchase cards accepted above the micro-purchase threshold: Yes

Foreign items: N/A

Ordering Address(es): 1350 Bluegrass Lakes Parkway, Alpharetta, GA 30004

Payment Address(es): 1350 Bluegrass Lakes Parkway, Alpharetta, GA 30004

Export Packing charge: N/A

Terms and conditions of rental, maintenance, and repair: N/A

Terms and conditions of installation: N/A

Terms and conditions of repair parts indicating date of parts price lists and discounts from list prices: N/A

Terms and conditions for any other services: N/A

List of service and distribution points: N/A

List of participating dealers: N/A

Preventative maintenance: N/A

Environmental Attributes: N/A

Uncompensated overtime: N/A